



**KEONI FURSSE, CCIM**

Vice President,  
Institutional Group



BLOCK REAL ESTATE SERVICES, LLC  
700 West 47<sup>th</sup> Street, Suite 200  
Kansas City, Missouri 64112

**Direct: (816) 932-5515**  
Tel: (816) 756-1400  
Fax: (816) 932-5598  
Web: www.blockllc.com  
E-Mail: Kfursse@blockllc.com

**PROFESSIONAL EXPERIENCE**

Block’s Institutional Group provides investment and advisory services to institutional and private client owners. Services range from acquisition and disposition representation to sophisticated financial modeling.

As Vice President of Block’s Institutional Group, Keoni Fursse brings over 20 years of experience and leads a team of sales and leasing professionals and is a trusted advisor to investors, developers, owners and tenants of commercial and investment properties throughout Kansas City and select Midwest markets. Keoni’s professional career began in 1988 with Monroe & Friedlander, Inc. – Hawaii’s largest commercial real estate firm. In 1996 he moved to Seattle and was associated with Kidder, Mathews & Segner, Inc. – Seattle’s largest firm. Keoni co-founded Fursse & Hall Realty, Inc. in 1999 specializing in Seattle properties, which he later sold in 2007.

**CLIENTS REPRESENTED**

- Bank of America
- Diamond Parking
- Cascade Federal Credit Union
- County of Maui
- Equinox Properties
- Federal Bureau of Investigation
- Frontier Kemper Construction
- General Services Administration
- Goodman Real Estate
- Internal Revenue Service
- Jimi Hendrix Foundation
- Kurusu & Fergus
- Lexas Companies
- Marpac Construction & Properties
- Mutual Development
- Pacific Medical Center
- Parker LePla
- Peck Properties
- Seattle Housing Authority
- Seattle Indian Health
- State of Hawaii
- State of Washington
- Watumull Properties
- Weingarten Realty
- Wold Enterprises

**AFFILIATIONS & DESIGNATIONS**

- Certified Commercial Investment Member (CCIM)
- International Council of Shopping Centers (ICSC)
- Licenses Real Estate Broker, Missouri & Kansas
- Licensed Real Estate Broker, State of Washington
- National Association of Realtors (NAR)

**SIGNIFICANT ASSIGNMENTS**

\$23.4 million	Two 37-story tower development in Seattle CBD	Seattle, WA
\$6.6 million	Retail center redevelopment and disposition	Maui, HI
\$5.3 million	University Plaza Hotel sale (135 units)	Seattle, WA
\$3.5 million	Auburn Medical Arts Bldg – 20,000 SF	Auburn, WA
\$3.0 million	41,000 SF industrial/office build-to-suit	Kent, WA
\$1.2 million	Jimi Hendrix corporate office relocation	Tukwila, WA
217,000 SF	Exclusive leasing agent: Loft-office	Seattle, WA
135,000 SF	Shawnee Village Center – Exclusive leasing agent	Shawnee, KS
90,000 SF	Exclusive leasing agent: Class A office	Maui, HI
54,000 SF	Exclusive leasing agent: Class A office	Seattle, WA
44,417 SF	Exclusive leasing agent: Class A office	Seattle, WA
40,762 SF	Exclusive leasing agent: Class A office	Fremont, WA
18,750 SF	Seattle Housing Authority: Tenant rep	Seattle, WA

